

(C)ntrak

Wayne McPherson SkyWave Mobile Communications Inc

# **SkyWave**





## Agenda

- Introduction
- Commercial Concept
- Major Technical Issues
- Implementation
  - Hardware description
  - Software
- Results
  - Power Consumption
  - Range Measurements
  - End-to-End Validation
- Summary/Commercial Update







## **Commercial Concept**

- Market 18M containers world-wide accounting for 90% of non-bulk commercial trade
- Value Security (hazmat), logistics, fleet management (inter-modal)
- Technology satellite uniquely positioned to provide real-time data with ubiquitous coverage
  - GlobalWave robust protocol with low power consumption vs. competitors







## **Commercial Solution**

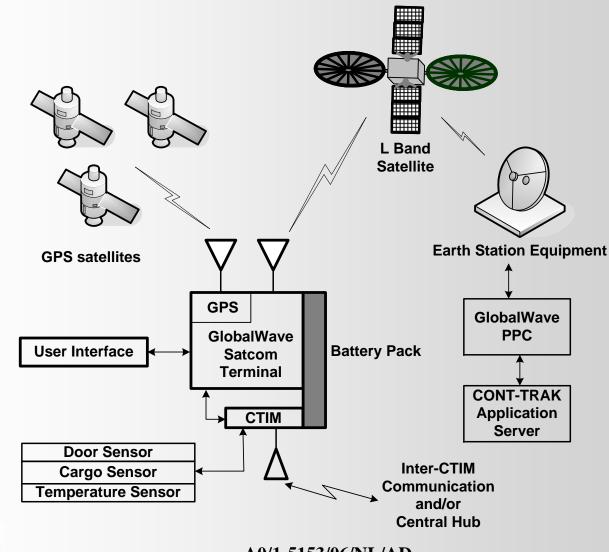
- GlobalWave (SkyWave)/Novacom Services Partnership
  - Global (land mass) Satellite Coverage
  - Proven track record of high quality and reliable network infrastucture
    - Commercial service commencement 1999
      - >120,000 fielded L-band satellite terminals (2008)
    - Operate over Inmarsat/MSV/Optus satellites
    - Several regional networks
  - Experienced integrators
    - Ability to offer complete solution
      - Terminal  $\rightarrow$  Back Office Application







### **System Description**









## **Technical Challenge (I)**

- Wireless Network Frequency Selection
  - ITU considerations and propagation characteristics provided 2 alternatives:
    - Dual frequency 868/915 MHz
    - Single frequency 2.4 GHz
  - Options investigated/validated via
    - Propagation modeling ray tracing model/simulation (CRC Ottawa)
    - Field measurements working container yard (Halifax)







## **Technical Solution (I)**

- ➤ 2.4 GHz
  - Difference in propagation not quite as bad as modeling predicted
    - ~-15 dB on average vs ~-30 dB in modeling
      - >100 measurements in several configurations
    - Multi-path did not appear to be a significant factor
  - Reasonable range (up to 200 m (non LOS) in some cases) based on receiver sensitivity of -98 dBm
  - Abundant COTS hardware
  - World-wide operation

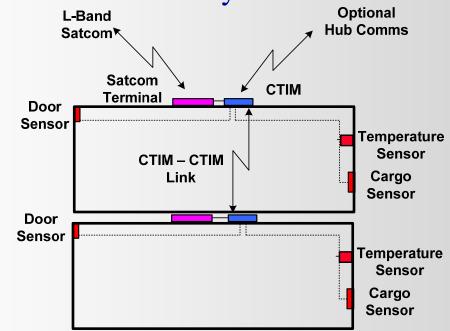






## **Technical Challenge (II)**

- Communication in a stacked environment
  - Containers are stacked when shipped
    - No satellite visibility









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## **Technical Solution (II)**

- CTIM: Container Tracking Interface Module
  - Ability to establish/join a wireless network
    - Terminal/CTIM with satcom link (Type A) will provide routing of data to/from blocked terminals (Type B/C)
    - If a terminal is unable to communicate with an "A" or "B" terminal, it is truly blocked (Type E)

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- Power efficient protocol
- Ability to interface various sensors

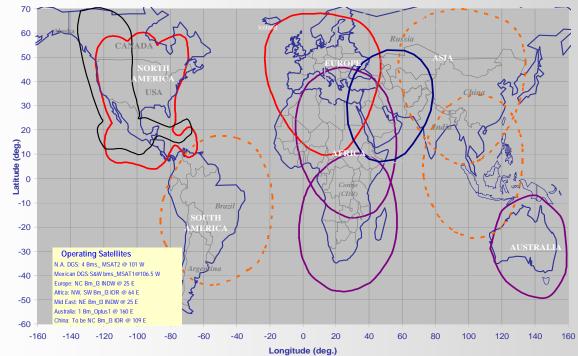






## **Technical Challenge (III)**

### Continuous Global Tracking/Coverage

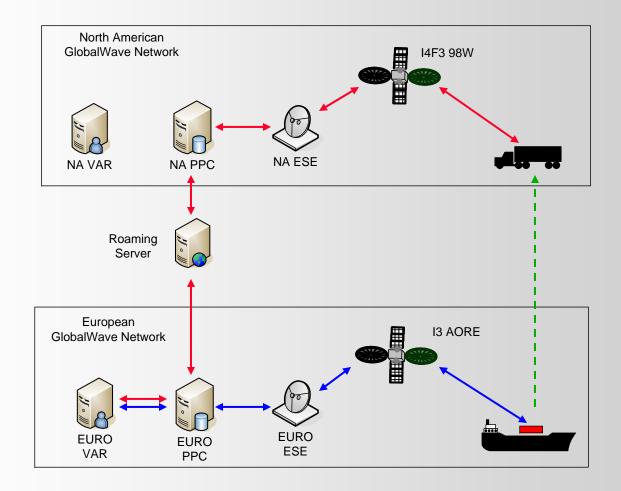








## **Technical Solution (III)**









## **Technical Challenge (IV)**

- Back Office Application and Integration
  - Integration of Cont-Trak application server with existing applications
  - Interface to GlobalWave PPC to
    - Send data to terminals/CTIM's
      - Polls, configuration etc
    - Receive data from terminals/CTIMS
      - Position reports, sensor alarms, in-transit profiles (ex. temperature)
  - Provide a WEB accessible and feature-rich front end customized for container tracking







### **Technical Solution (IV)**

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### **Sensor Data Integration**

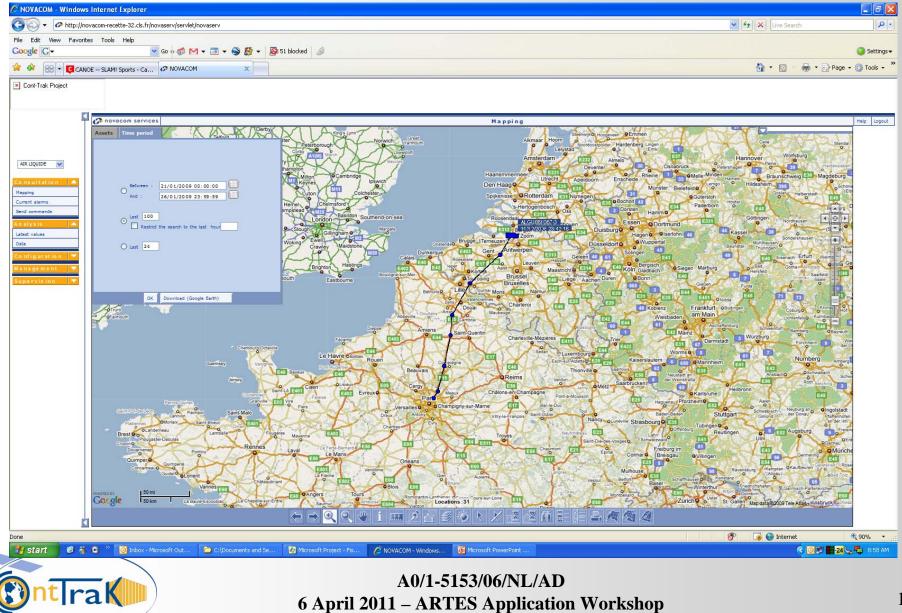
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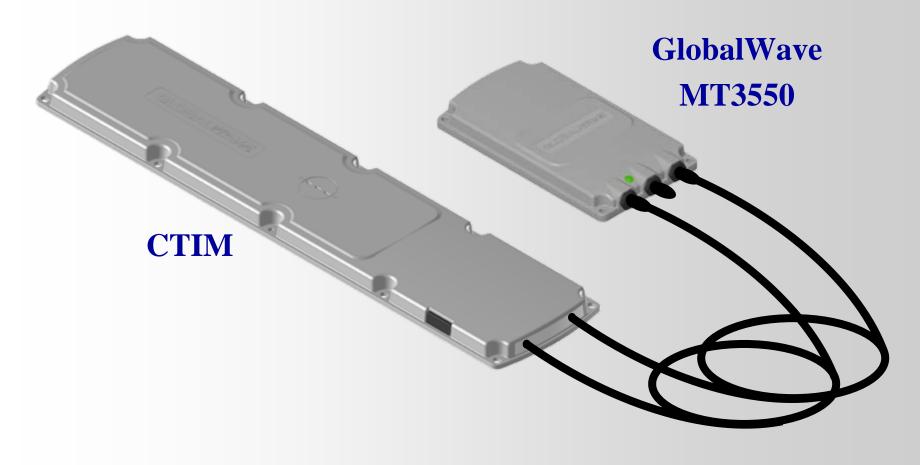
### **Position Data Integration**







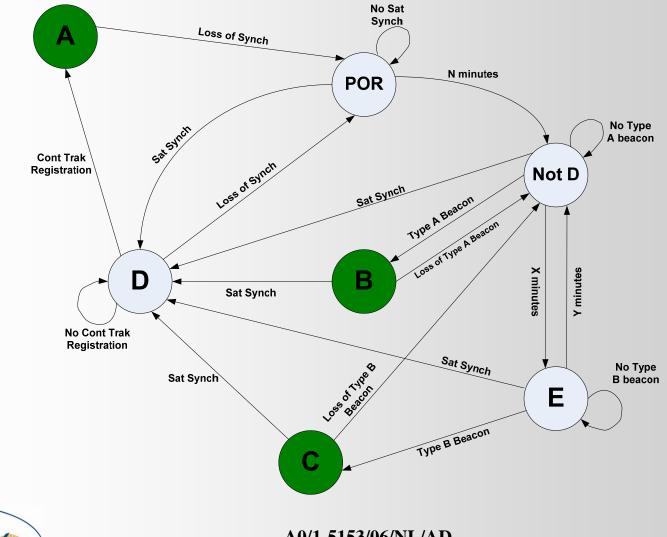
### **Implementation - Physical Design**







### **CTIM Network Establishment**









## **Key Performance Data**

- Up to 30 type A's per network
  - Up to 19 B's per A (no constraint on number of C's)
- B-C communication
  - Relative stagger to A of 0.5 seconds
  - Communication on a different channel
    - 60 MHz spacing
- > 2.8 years expected life (19 Ah pack)
  - Assumes 20% A, 10% B, 10% C, 60% E
- Range Measurements (validated in container yard)
  - 280 m CLOS
  - 110 m obstructed







## **Installation Example**



- Customer: Arkema
- Type: Cylinder-shaped tank
- Product: Chemical liquid
- Date : 23<sup>rd</sup> December 2008



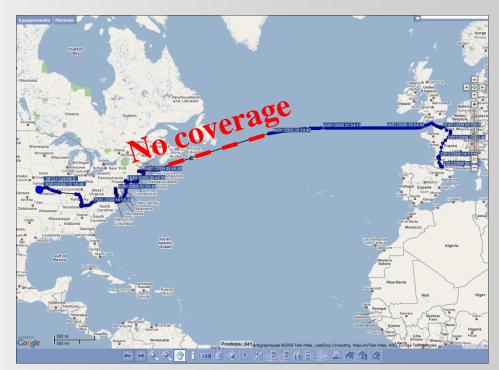




## **Europe to North America Trial**

- Customer: ARKEMA
- Unit installed in Lannemezan (South of France) 23 December 2008
- Left European coverage 6 January 2009
- Appeared on North American Network 8 January 2009











## **Commercial Update**

- GlobalWave acquired by SkyWave in June 2009
- Commercialization deferred to focus company resources on new satellite network development
  - IsatData Pro commercial launch Q3 2011
    - Seamless global coverage
    - Higher data capacity (optimized for 1000's of bytes vs. 10's)
    - Low latency
    - Broadcast Service
    - Low power mode(s) and capability







### **SkyWave Satcom Network Comparison**

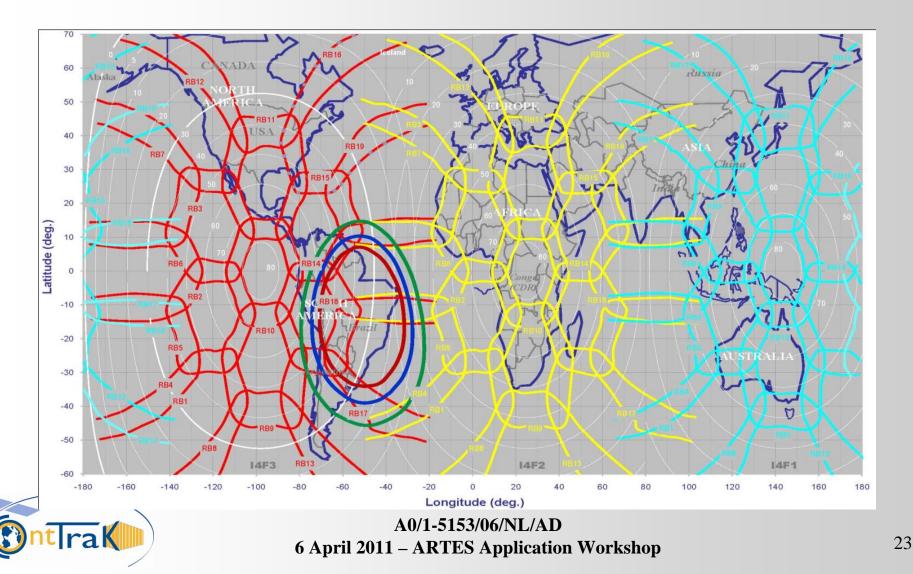
	ISATM2M	GlobalWave	IsatData Pro		
Forward Message Length	100 Bytes	38 Bytes	10,000 Bytes		
Return Message Length	10 Bytes	11 Bytes	6,400 Bytes		
Latency	< 30 seconds	< 30 seconds	4 -18 seconds for 100 Bytes 38 - 48 seconds for 1 kB		
Acknowledged	Optional	Yes	Yes		
Broadcast	Yes	Bulletin Board	Yes		
Coverage	Global, non-polar	Regional	Global, non-polar		





### **Commercial Update (con't)**

IsatDataPro Global Coverage: 58 Beam Network







## **Commercial Update (con't)**

### Next steps:

- Transition CTIM prototype product and protocol to commercial product
  - optimize power efficiency
  - finalize physical form factor
  - design expanded to support volume manufacturing
    - Factory introduction, functional test, etc.
- Transition satellite technology to IsatData Pro Network
  - Entered 3-year partnership with Canadian Government to commercialize
    - Transport Canada Security Division







## **SUMMARY**

- A satellite based container tracking solution has been developed
  - Prototype product and protocol
  - Roaming capability to interconnect GlobalWave regions
  - User based application server
  - Initial trials in yard and end user environments
- Ongoing initiative to commercialize technology through migration to new Global IsatDataPro network

